

ATIN AGARWAL

Chief Information Officer

Phone : 9971002082
Email ID : atin.consult@gmail.com
Address : Pune, Maharashtra, India
Date of Birth: 06-01-1978

As a seasoned technology executive with a steadfast commitment to excellence in the consumer electronics industry, my objective is to leverage over two decades of IT leadership to drive transformational change as a Chief Information Officer. Guided by a visionary approach to align IT with business goals, I aim to cultivate innovation, streamline operations, and deliver sustainable growth. My experience in orchestrating large-scale digital transformations, nurturing strategic partnerships, and championing operational efficiencies has equipped me with the insights to propel organizations forward in a rapidly evolving digital landscape. I am passionate about building cohesive teams that thrive on challenges and fostering a culture that values agility, continuous improvement, and peak performance.

Professional Summary

- Led IT governance and service management frameworks to boost business efficiency and reduce IT costs by 30% at Vodafone Idea Limited.
- Spearheaded a 400% expansion of the Cloud ecosystem and increased revenue by 32% for Hitachi Systems India through strategic partnerships and technology upgrades.
- Drove a 240% increase in brand value and online revenue by transforming web presence and introducing Training as a Service at BLACK+DECKER INDIA.
- Managed global IT consulting projects, contributing to the successful delivery of telecom service platforms and smart city initiatives at Narayan Teknologies.
- Crafted a 3-year Technology Roadmap, resulting in 30% savings on the Annual Operating Plan for the Adani Group.
- Reduced ticket closure time by 50% and achieved annual savings of \$300 million USD through strategic IT initiatives at Bharti Airtel.

Career Timeline

- 1 Jun 2023 - present
VP and Head - IT Governance
Vodafone Idea Limited
- 2 Apr 2022 - Apr 2023
VP - Strategy and Alliances
Hitachi Systems India Pvt Ltd
- 3 May 2020 - Mar 2022
Global CIO(B+D for Karam Industries Ltd)
BLACK+DECKER INDIA
- 4 Nov 2018 - May 2020
Principal Consultant- IT
Narayan Teknologies
- 5 Jul 2018 - Nov 2018
AVP -Group Head IT
Adani Group
- 6 Jan 2006 - Jul 2018
GM- IT Governance, EUS & SMO
Bharti Airtel
- 7 Jan 2005 - Jan 2006
Executive - ICT
DSM
- 8 Nov 2001 - Jan 2005
Assistant Manager - IT
Spray Engineering Devices Limited
- 9 Jan 2001 - Nov 2001
Trainee Software Engineer
CK Birla Group

Work Experience

Jun 2023 - present

Technical Skills

Enterprise Architecture	★★★★☆
Cloud Computing	★★★★☆
Data Center Management	★★★★☆
SAP HANA	★★★★☆
Vendor Management	★★★★☆

Soft Skills

Leadership
Strategic Thinking
Problem-solving
Communication
Teamwork

Education

Achieving Business Success, Telecom and General Management
Indian School of Business
2008 - 2008

ISO:27001 Lead Auditor
British Standards Institute, London
2010 - 2010

ITIL v3.0
Exim Institute
2009 - 2009

Displaying Entrepreneur Skills
Indian School of Business
2008 - 2008

Languages

English

Hobbies

Participating in technology incubators and hackathons
Engaging in strategic business simulation games
Reading about emerging tech trends
Volunteering for STEM education initiatives

Achievements

- Received the 'Most Innovative Tech Leader' award from CIO Times in September 2023 for pioneering IT strategies and solutions.
- Honored as the 'Most Iconic & Influencing Tech Leader' by CIO Today in May 2023, recognizing my influence and innovation in technology leadership.

VP and Head - IT Governance

Vodafone Idea Limited (Pune, Maharashtra, India)

Leadership in IT Governance and Partner Management

- Developed and implemented an IT ecosystem in alignment with business strategies, leveraging market insights and internal strengths
- Partnered with established companies to reduce IT costs by 30 % through strategic collaboration and fostering win-win scenarios
- Formulated governance and service management frameworks highly aligned with business outcomes, increasing efficiency
- Structured customer engagement and managed CX level stakeholder interactions, enhancing service delivery

Achievements:

- Achieved a 30% reduction in IT costs
- Delivered high efficiency in customer engagement and stakeholder management through structured frameworks

Apr 2022 - Apr 2023

VP - Strategy and Alliances

Hitachi Systems India Pvt Ltd (Delhi, India)

Strategic Leadership in IT Strategy and Business Expansion

- Drove IT strategy during company's entry into the Indian market, achieving a 400% growth in Cloud ecosystem presence within 10 months
- Enhanced delivery competence through state-of-the-art Data Centers, Network Operations Centers, and Security Operations Centers, leading to a 32% revenue increase
- Executed SAP migration to cloud, reducing ownership costs by 18% annually
- Delivered Cloud, InfoSec, and Managed Services solutions, and managed due diligence on strategic partnerships and project implementations

Achievements:

- Expanded Cloud ecosystem presence by 400%
- Increased revenue by 32% in traditional business
- Successfully executed SAP migration resulting in 18% annual cost savings

May 2020 - Mar 2022

Global CIO (B+D for Karam Industries Ltd)

BLACK+DECKER INDIA (Lucknow, Uttar Pradesh, India)

Global IT Leadership and Digital Transformation

- Acquired two service providers and formed agreements with 15 top-tier partners, improving operational efficiency by 70% and reducing costs by 40%
- Revamped Oracle ERP system, resulting in Managed services and licensing savings of 68% YoY
- Initiated and led digital transformation, increasing brand value and online revenue by 240% through Training as a Service business
- Implemented proactive maintenance alerts, improving efficiency by 38%
- Designed and executed Enterprise IT Strategy and robust Architecture for industrial integration, enabling Industry 4.0 readiness

Achievements:

- Increased operational efficiency by 70%
- Saved 40% on IT delivery costs
- Boosted online revenue by 240%
- Improved efficiency through proactive maintenance by 38%

Nov 2018 - May 2020

Principal Consultant- IT

Narayan Teknologies (Noida, Uttar Pradesh, India)

Strategic IT Consulting and Project Management

- Managed global IT consulting projects, ensuring successful service delivery for various clients including telecoms, and public sector initiatives
- Designed service delivery platforms for telecom firms in Korea, Singapore, and Australia
- Consulted on the conversion of 800+ classrooms to smart classrooms
- Provided strategic IT guidance and developed technology strategies and roadmaps
- Created technical architectures and assessed technology alternatives to ensure scalability, security, and alignment with best practices

Achievements:

- Led successful IT consulting projects globally
- Designed and implemented scalable and secure IT architectures

Jul 2018 - Nov 2018

AVP -Group Head IT

Adani Group (Ahmedabad, Gujarat, India)

Budget Management and Technology Roadmapping

- Handled budget formulation and created Annual Operating Plan, achieving 30% savings
- Crafted a 3-year Technology Roadmap focusing on optimization and efficiency
- Managed new contracts with key vendors such as SAP, CtrlS, Wipro, and Service Now
- Consolidated various offices into a single Corporate Office at Adani Shantigram (4000-Seater)
- Upgraded SAP for the Shipping Company
- Decentralized Adani Agro and Wilmar IT Systems

Achievements:

- Achieved 30% savings in Annual Operating Plan
- Successfully consolidated offices and managed major SAP upgrade

Jan 2006 – Jul 2018

GM- IT Governance, EUS & SMO

Bharti Airtel (Gurgaon, Haryana, India)

IT Governance and Efficiency Optimization

- Developed a unified IT framework for organization-wide efficiency
- Managed an IT budget of \$850 million USD, securing yearly savings of 12-15%
- Established Asia's largest DTH NOC, reducing tickets by 42% and ticket closure time by 50%
- Collaborated on Airtel Money platform development, showcasing technical expertise
- Led IT Service Management Project for Africa Operations, saving \$300 million USD annually

Achievements:

- Managed a significant IT budget with notable cost savings
- Reduced support tickets and improved customer service efficiency
- Implemented Airtel Money platform
- Saved \$300 million USD annually in Africa Operations

Jan 2005 – Jan 2006

Executive - ICT

DSM (Chandigarh, India)

ICT Deployment and Global Network Management

- Deployed SAP across multiple business groups in India at 32% lower cost and 42% faster implementation time
- Executed the first-ever MPLS rollout connecting 42 global locations
- Collaborated with leadership teams for implementation strategy and supported major transformation initiatives
- Achieved direct savings of approximately 42% during system migration and collaboration

Achievements:

- Set a benchmark in cost-effective and timely SAP deployment
- Successfully managed the first-ever MPLS rollout for global connectivity
- Achieved significant cost savings during system transformation

Nov 2001 – Jan 2005

Assistant Manager - IT

Spray Engineering Devices Limited (Chandigarh, India)

IT Infrastructure Management and Innovation

- Led power saving projects in manufacturing industries, saving more than 50% in power costs
- Implemented Network and Security systems and established V-SAT connectivity at a remote factory site
- Designed a home-grown solution for central monitoring of customer systems to prevent SLA failures
- Implemented a unique ERP system within budget constraints and managed it across all locations in India

Achievements:

- Saved over 50% in power costs through innovative projects
- Established critical IT infrastructure in challenging environments
- Implemented cost-effective ERP system across multiple locations

Jan 2001 – Nov 2001

Trainee Software Engineer

CK Birla Group (Noida, Uttar Pradesh, India)

Software Development and User Experience Design

- Designed UI/UX for HRMS tailored to the Group's diverse requirements
- Conducted comprehensive studies on HR processes across different organizations within the Group
- Engaged with HR Heads to understand and fulfill their system needs, ensuring user-friendly interface design

Achievements:

Successfully designed and implemented a user-centric HRMS interface

Projects

Market place for Consumer Goods Organisation

- Market analysis
- Platform design
- Technology selection
- Stakeholder engagement
- Revenue growth strategy

Integrated application architecture with enabled POS systems

- System integration
- Process optimization
- Customer experience enhancement
- Operational efficiency improvement