

ATIN AGARWAL

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Global CIO, IT Strategist and Leader

Driving Innovation, Transformation, and Success at the Intersection of Business and Technology" across Conglomerate, Resources, Logistics, Power, Agro, Telecom, Tower, FMCG, Insurance, Consulting, Pharma, Manufacturing, ITES, BPO

Entrepreneurial-spirited, pioneering technologist with 23+ years of executive-level experience identifying, qualifying, building consensus for, and implementing enabling technologies and enterprise systems that facilitate business processes and strategic objectives across geographies like India, South Asia, Middle East, Africa, Americas, Europe.

Powerful blend of technology vision and business acumen results in consistent development of powerful business strategies supported by cost-effective, high-performance IT infrastructures and applications. Manage budgets up to \$470M.

Broad expertise in IT, network, and telecommunications architecture/infrastructure design, full project life cycle management, client/vendor relationship management, and financial/operational management. Ably manages M&A reorganization and process improvement initiatives.

Recognized for expertise in aligning technology strategies with organizational goals, optimizing IT operations, and leading high-performing teams across geographies. Skilled in leveraging emerging technologies, data analytics, and digital transformation to create competitive advantages.

A strategic thinker and collaborative leader, adept at fostering cross-functional partnerships and influencing stakeholders at all levels. Trusted advisor to executive leadership, with a passion for delivering measurable results and driving sustainable growth in complex, global environments.

"Most Innovative Tech Leader"

"A pioneering and visionary technologist, focused on changing the future of industries using IT - CIO Times Sept'23 – Cover Story

"Most Iconic & Influencing Tech Leader"

An impressive track record of success and recognition serves as a testament to his outstanding skills and unwavering commitment to excellence in all that he does." - CIO Today May'23 – Cover Story

"Top 10 Tech Leaders in India"

"A tech enthusiast has all the traits and abilities to fix a spot among Top 10 tech leaders in country, now he is strengthening the large and medium enterprises seeking expertise to help them align their technology and vision." – Trade Flock -Jan'23

"IT Strategist of the Year"

"Winning with his strategies and technical expertise in successful implementation of worldclass technologies at best prices." – Alden Global – Aug'22

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| • IT Enterprise Strategy | • Data Centre / Infrastructure |
| • Service Delivery | • DevOps / Agile |
| • M&A Integrations | • Security / SoX / Audits |
| • Budgets and P&L | • People Management |
| • IT Governance | • Service Management |
| • Vendor Negotiation | • Contract Negotiation |
| • Cloud / Virtualisation | • Asset Management |
| • Business Applications | • Audio-Visual Technology |
| • Data Analytics | • ERP / Oracle / SAP / CRM |

Few Accolades

Manufacturing Today- May'21
Business World CIO - Jun'21
Appreciation – Chairman, Airtel
IT Power User Award- Intel
CEO's / Director's Award - Airtel
Led Asia's Biggest IT Outsourcing
Industrial Speaker –
Microsoft / Oracle / Cisco / IBM
ServiceNow / Darwin Box / Intel

Strengths

Strong Business Acumen
Relationship Management
Unwavering Integrity
Strong Team Player
Adopting Technologies
Fast Learner / Innovative
Adopting / Managing Change
Business Buy-In / Convincing

Top 7 Projects

- ✓ Network from RF to Physical (~800% efficiency increased)
- ✓ Migration and upgrade of ERP with Production modules.
- ✓ Data Centre, NoC and SoC implementation.
- ✓ IoT based plant automation/ digitisation of 3 major plants.
- ✓ Gram panchayats network connectivity Gujarat
- ✓ Network extension from India to Europe and US on MPLS
- ✓ IT Consulting for all major Manufacturing / FMCG and Telecoms across globe.

Education / Certificates

Commerce Graduate
Computer Applications
Achieving Business Success, ISB Hyderabad
Displaying Entrepreneur Skills, ISB Hyderabad
ISO:27001 Lead Auditor, BSI UK

Major Partners closely worked with

IBM, Avaya, Wipro, Tech Mahindra, Infosys, HP, Microsoft, Oracle, SAP, Cisco, Intel, ServiceNow, KPMG, PWC, Deloitte, EY, Gartner, All major Telcos and Consulting firms globally.

Industries / Geographies worked for

Conglomerate, Resources, Logistics, Power, Agro, Telecom, Tower, FMCG, Insurance, Consulting, Pharma, Manufacturing, ITES, BPO within India, South Asia, Middle East, Africa, Americas, Europe.

Personal Details

Date of Birth : 06-01-1978
Marital Status : Married
Passport Detail : N9693950 valid till 02/06/2026

Employment / Assignment

VP – IT Governance

Vodafone Idea Ltd Jun'23- present
My core role here is to developing and implement the overall IT ecosystem by analysing market trends, competitive intelligence, and internal capabilities to identify business growth opportunities, and formulating strategies to achieve them, with established and unique partners to have best in class products and services for our end customers at an optimal cost. Managing such a huge partner ecosystem and create a win-win situation to compete in market with best tools and applications expected by our customers which are unique and user friendly is also a challenge I am trying to overcome. In this industry Non-Compliance from any external / internal agency is not at all accepted, hence that's also a key area I am focusing at.

VP – Strategy and Alliances

Hitachi Systems India Ltd Apr'22- Jun'23
IT Strategy is the key , hence majorly developing both sides of Hitachi Systems India ecosystem, to enable customers with lots of offerings as per their needs specifically in Cloud, Information Security and Managed services domain. Working specifically on ISV's and service organizations for best in class solutions and related service competencies. Other side, making delivery more competent by enabling state of the art NoC and SoC for the customers so that they can rely on our ecosystem and services.

Global CIO

Karam Group May'20-Mar'22
Majorly designed and parallelly implemented Enterprise IT Strategy and robust Architecture to handle load of 90+ shop floors at 7+ different physical factories/locations within country along with a consolidated Data Center with state-of-the-art Infrastructure to be Industry 4.0, IoT and AI ready for our manufacturing and production environment. Driving Technology protection and data security in terms of all designs and R&D happening at our production labs for NPD and EOU's. Digital and online platforms for delighting all B2B, B2C, Institutional and B2G customers, with Trainings / L&D platforms revamped in a way which can cater to the global market. Migration and Upgrade of Oracle ERP for all modules along with ASCP and PS modules seamlessly within strict timelines at all plants in a consolidated manner. Developed single platform for ~72+ custom build applications and integrated all ERP, Sales Cloud, Digital platform with collaboration and messaging tools. Consolidated of HRMS for one KARAM.

Principal Consultant– IT

thinkvu consulting Nov'18- May'20
As principal consultant for thinkvu consulting, my prime focus had always been business development, relationship management, and focus on delivery, during this period we have been able to provide our consulting services for Telecoms and other corporates located globally.

AVP -Group Head IT Governance Adani Enterprise Limited

Jul'18 – Nov'18
As Group Governance Head, been able to work with SAP, WIPRO, CtrlS and ServiceNow as new partners to work with. While the tenure was very short, but it was a great learning period, had been able to work majorly on upgrade of SAP and consolidation of one DC and office for whole Adani Enterprise including Chairman's / Director's floor and Employees area of seven different organisations within group.

GM- IT Governance, EUS & SMO Bharti Airtel Limited

Jan'06 – Jul'18
Joined Bharti Airtel Ltd. in Jan'06 and held different positions in different IT verticals, business units and geographies. Starting from B2B business unit as Infrastructure and Operations lead, to Gujarat Mobility Circle as Head- IT, then in Governance as Head- SLAs and Processes for all business units and geographies including India, South Asia and Africa, where got an opportunity to work for all, brands (Infratel, Delmonte, EasyDay, Axa, Payments Bank, and Others), then 2016 onwards as Head – Governance for South Asia & Africa with add-on responsibility of EUS and SMO. Handled annual IT budget of ~\$35Mn USD for India and South Asia.

Executive – ICT

DSM Anti Infectives Jan'05 – Jan'06
During this period was majorly involved in connecting the organisation to its parent company based out of Europe and US, implementation of SAP and secured Aurora network was extended from Netherlands, Chile and Egypt to India by myself.

Assistant Manager – IT Software Engineer

SED Limited CK Birla Group

Nov'01 – Jan'05 Jan'01 – Nov'01